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# POSITION LIST USER'S GUIDE

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# Change Log

Version	Date	Description
1.0	Apr 01, 2017	Initial draft
1.1	Apr 26, 2017	Updates screen-shots
1.2	Apr 30, 2017	Revised Search content
1.3	May 2, 2017	Updated Section 1
1.4	May 29, 2017	Several enhancements made to various sections.
1.4.1	May 30, 2017	Added AIS Tracking view section
1.5	July 23, 2017	Updated Sections: 4, 5, 7 & 8
1.6	Aug 13, 2017	Updated Section 4 & 6: Including support for multi-zone AIS search, Undo key and Public Notes.
1.7	Sep 11, 2017	Updates to various sections.
1.8	Nov 27, 2017	Updated Section 4
1.9	Feb 23, 2018	Updated Sections 4 and 7 and added Section 10.1



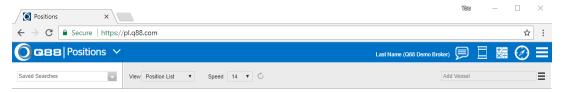
# 2. Introduction

This document outlines the features of the Position List system on Q88.com. We have split the document into logical sections to explain the various features in a clear and concise manner.

If you have any questions regarding this document, then please email support@Q88.com.

# 3. Navigation & Main Features

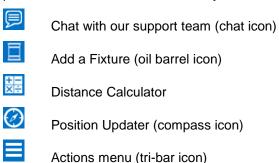
The main navigation in the system can be found by clicking the  $\bigvee$  arrow in the top left corner of the web site banner.



From this menu you can access the following modules which will be explained further in other sections further in this document.



In the top-left corner of the web site banner you will find the following icons:



The Actions menu has the following options:

Users' Guide Link to this document

Sharing Settings Manage the position sharing settings for your company

Export Formats Manage the export formats

Ballast Areas Manage the ballast areas

Vessel Details Vessel lookup

All the above will be explained further in other sections further in this document.



# 4. Shortcut Keys

The system has been specifically designed to use keyboard shorts for many of the tasks you need to accomplish.

Shortcut Keys	<u>Users Guide</u> <b>x</b>				
Space	Edit Position				
Enter	Save Position				
CTRL-Space	Adopt AIS Destination				
CTRL-Enter	Save Position privately				
ALT-Z	Undo last action				
Delete	Remove Vessel from list				
z	Delete open position				
С	Compact (Keep selected)				
Р	Prompt Date				
A	Add vessel to list				
F	Add Fixture				
v	View Vessel Details				
U	Open Position Updater				
Shift-N	New Search in New Tab				
N	New Search				
E	Export list				
R	Refresh List				
s	Select Saved Search				
P	Position List view				
М	Map view				
L	Vessel Specs view				
1	Intake view				
Т	AIS Tracking view				

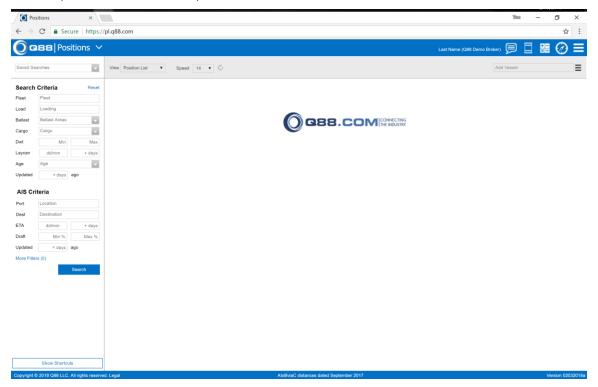


# 5. Main Position List Page

The main Position List page has been designed with the users' primary purpose in mind. It maximizes the use of the keyboard to searching and updating of ship open positions. As you get used to the system, please keep this in mind as the keyboard is the best way to use the system.

#### 5.1. Overview

Below is the main page which displays when you first login to the Position List module. The panel on the left side of the page is used to create a list of vessel positions, either from a Saved Search or by performing a new search (aka Non-saved search).



The "Shortcuts" button in the bottom-left corner of the page lists all the keyboard shortcuts that the system has. These will be explained in more detail later.



# 5.2. Creating a New Search

The Search Criteria panel on the left side of the page is used to create a new search. Clicking the keyboard shortcut "N" (for New Search) will clear the existing fields and set the focus on the first field "Load".

Search Criteira: Search for ships basis their open position

Fleet: Search by ships belonging to a specific commercial operator. Use the multiselect fleet icon 

to specify multiple Fleets to search on at the same time.

Load: Enter the load port or load area you wish to calculate the ETA to. Any vessel that is open in this load area will be added to the search results on the basis that it meets all the other search criteria. If you want to calculate the ETA to multiple ports at the same time then user the add port icon + so enter up to 4 additional ports.

Ballast: Select from a list of user-defined ballast areas. These are the other geographical areas which the system will ballast ships from and calculate the ETA to the load port/area. Use the globe icon to create a new ballast area selection.

Cargo: Select CLN, DTY, LNG or LPG, if you leave it blank it will pull all vessels whether they are CLN (clean) or DTY (dirty).

Dwt: Enter the dwt range of ships you want to filter on. Input should be made in 1000's. I.e. 50-80, not 50000-80000 although either will work.

Laycan: The lay/can window can be entered in three different ways.

- 1. Enter just a date "mm/dd" will look for all vessels that are open or have an ETA (if load is specified) after the date entered.
- 2. Enter just "+ days" will look for all vessel that are open or have an ETA prior to the number of days entered in the "+ days" field.
- 3. Enter a date "mm/dd" and "+days" will look for ships open or have an ETA on or after the date entered and on or before the number of days after the date entered. I.e. if you enter "06/20" and "10", will find all ships from open or have an ETA from 06/20 06/30.

Updated: Entering a value for this field will exclude all ships that have not had an updated position in the last "< days" number of days as specified.

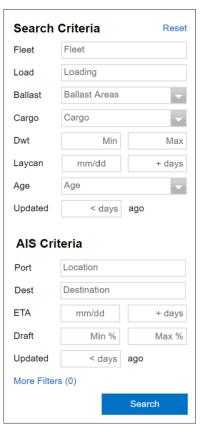
Age: The dropdown is used to filter on ships that are not older than the selected specified.

AIS Search Criteria: Search for ships basis their current position or reported destination.

Heading: Use the heading icon located next to the AIS Search Criteria heading to filter on ships heading a specific direction. Each direction filter ships as follows:



Direction	<u>Heading</u>
North:	337.5° to 22.5°
North-East:	22.5° to 67.5°
East:	67.5° to 112.5°
South-East	112.5° to 157.5°
South:	157.5° to 202.5°
South-West:	202.5° to 247.5°
West:	247.5° to 292.5°
North-West:	292.5° to 337.5°





Port: This field lets you search for vessels in a specific port or area. If a port is entered then all vessel within 20 miles of the port will be listed. If an area is entered (ex. AG) then all vessel in that area will be listed. Use the globe icon to select multiple areas.

Dest: This field lets you search for ships with a specific destination port or destination area. Use the globe icon to select multiple areas.

ETA: The ETA window works the same way as the laycan window but for the ships ETA based on what is reported by the vessel via AIS.

Draft: Enter the draft % range of vessels you want to filter on. This is useful to filter out ships that are currently ballast or laden.

Updated: Entering a value for this field will exclude all ships that have not had an updated AIS position reported in the last "< days" number of days as specified.

Once all the search criteria have been entered, you can press the Enter key on the keyboard to perform the search.

## 5.3. Saving a Search

Once a search has been run, the "Save" button to the left of the Search button will become visible. Clicking the button will prompt you to name the Search you wish to save as per below:

#### SAVE SEARCH

Name:	Share?	No (only me)	Yes (company)
		Cancel	Okay

Enter the name you wish to save it under and it will now display in the Saved Search drop-down in the top-left corner of the page.

Searches can be saved as shared, select "Yes (Company)", which will make the Saved Search accessible to everyone in the company.

Note: Changes to a saved search will affect all users. This includes manually adding and hiding vessels from the list.

## 5.4. Editing a Saved Search

When viewing a Saved Search, you can click the Edit button to make changes to the search. When you are done editing simply click the Search button again and the Saved Search will be updated with the revised search criteria.

Note: Editing a company saved search will affect all users and any vessels that were manually added or hidden from the search will be reset back.

# 5.5. Deleting a Saved Search

When viewing a Saved Search and you wish to delete it. Click the Actions menu (tri-bar) next to the Add Vessel textbox in the top-right corner of the Position List page and select "Delete Search" from the menu.

Note: Deleting a company saved search will remove it for all users.

#### 5.6. Views: Position List

The system has 5 different ways to view the results. The Position List is the default view when you run a search. This view includes all the field related to a vessels' position plus a few more which can be customized. Customizing a view is described later in this document.

The position list view is the only view which can be used to edit a vessels' position.



Below the main grid there are two additional grids which display information related to the top grid. The grid to the left lists the last 3 cargos the ships was involved with. The fixture module is described later.

The grid to the right displays the last 3 updates to the selected vessel. These updates would be from users within your own company or from external companies that are sharing positions with your company.

The keyboard shortcut to take you back to this view is "P" but you can also hit the keyboard shortcut for the last view you were on to return back to the Position List view.

## 5.7. Views: Vessel Specs

This view can contain up 16 columns of other vessel specifications; which can also be customized to fit the user's needs. Use the Actions menu next to the Add Vessel textbox and select the "Columns" option.

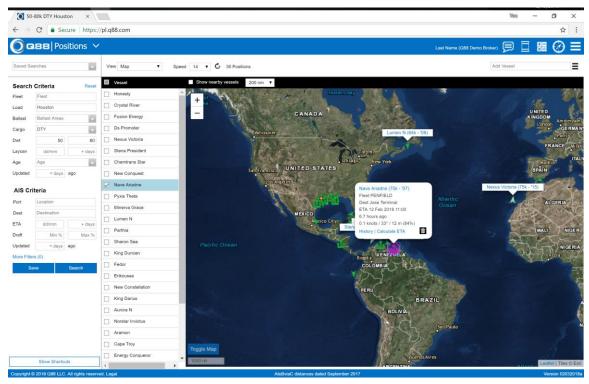
#### 5.8. Views: Intake Calculator

The Intake Calculator view is used to calculate the intake of each vessel on the position list based on a specific draft restriction. In the left panel enter the draft restriction in meters or feet, specify the cargo API or specific gravity, specify if slops tanks should be included in the calculation, enter a set number of bunkers and constant to assume each ship has and then press the Calculate Intake button to run the calculation.



#### 5.9. Views: Map

The Map view will display the list of vessels on a world map. The position of each vessel is the latest AIS position available. AIS data is supplied by VesselTracker.com.





Clicking the trash can on the tooltip for the vessel will remove the vessel from the list.

Clicking "AIS History" will show the AIS track of the selected vessel over the past 30 days (8-hour intervals) and the ports calls for the last 12 months.

Clicking "Calculate ETA" will open the position updater and allow you to calculate the distance from the ships current location to any other port.

Clicking "Clicking the "Show nearby vessels" checkbox will display all the ships within 1000 nm that meet all the search criteria requirements except for the lay/can and updated fields. This is a great tool to see what ships are in the area.

# 5.10. Views: AIS Tracking

This view contains all the AIS tracking information for the vessels in the list; which can also be customized to fit the user's needs. Use the Actions menu next to the Add Vessel textbox and select the "Columns" option.

## 5.11. Refreshing the position list

Each time the Position List is opened, it will automatically display the last search that was run. Whether that was a Saved or Non-Saved Search. The system keeps track of the changes to the list since the last time it was run. If there have been any changes to the vessels on the list since the last time it was run then the changes will be shown in blue font or grey font as per below.

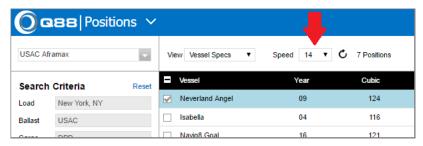


If the font color is blue then that means that the vessels has had an update and the vessel still meets the search criteria. If the font color is grey then that means that vessel no longer meets the search criteria.

Note: When the list is refreshed, any records that are currently in blue font will revert back to black and any vessels that are grey font will disappear from the list. Anytime you focus on a vessel that is blue font will automatically turn black when y

# 5.12. Calculating ETA's & Changing Speed

When a load port or area is specified then the ETA column in the position list will display the ETA of all the ships from their Open Port and Date to the Loading port or area. The speed which is used for this ETA calculation is displayed at the top of the position list. The dropdown can be changed to any value from 5-16 knots with 0.5 knot increments.



# 5.13. Canal Transits

The system calculates ETA's based on the individual specifications of each ship. Routing is handled in three different ways.



All: This method excludes Panama and Kiel canal options along with all major routing options which

commercial traffic does not use.

Panama: Same as All routing but also includes Panama. Any ship that meets the LOA and Beam

restrictions of the Panama Canal will be routed through Panama.

Kiel: Same as Panama routing but also allows ships to transit the Kiel canal. Kiel routing is enabled

for all ships under 20k dwt.

# 5.14. Adding/Removing Vessels from a List

When working with position lists you may want to add or remove vessels from the list.

To remove a vessel simply press the "Delete" key when the vessel is highlighted in the grid. You can also highlight multiple vessels at the same time and then press the "Delete" key.

The other option for removing vessels is to use the "Compact" feature, it works the opposite of the delete key. Select all the vessel you wish to keep and you can then press "C" to remove all the unselected vessels.

To add a vessel to the list, click the "A" shortcut key which will but the focus in the "Add Vessel" textbox in the topright corner of the page. Type the name of the vessel you wish to add and when highlighted press the "Enter" or "Tab" key to add the vessel to the position list.

# 5.15. Editing, Saving, Locking and Cancel Editing of a Position

To edit a position in the list, click the "Space" bar on the keyboard to turn the selected row into "edit-mode". The first editable field is automatically highlighted. Tab through to the other fields and press the "Enter" key on any field to save the changes. To cancel editing the row, click the escape "Esc" key on the keyboard.

Vessel	Draft	Cgo	ETA	Open	Port	Private	Public	Fleet	Dwt	Cubic	Upd	
✓ Normanna	7.9	C/D		05/17 3	La Libertad, Ecuador	ON SUBS	LOOKING T/A	UNI CHART	10	10	Shared	٧
☐ Venezia D	7.9	CLN		08/24-26	Fortaleza			DEPOLI	10	10	08/11	4
☐ Nordic Ann	8.9	DTY		05/12	Barranquilla			NORDICTANE	14	16	04/17	-
☐ Bernora	8.7	CLN		08/01	GIBR			WOMAR	13	13	08/01	4
Georgina P.G	6.8	DTY		05/10	Rio Haina				10	11	04/17	-
☐ Veronica Pg	6.8	CLN		06/02	St Thomas				10	10	05/22	4
Sichem Paris	8.7	C/D		08/25-30	CARIB			TEAMTANK	13	13	08/08	4

When saving a position update, it can be saved in 3 different ways.

Private: The position is saved internally and not shared with any other broker companies on the

system. (Keyboard short-cut "Ctrl+Enter")

Shared: The position is shared with the list of companies which you have setup sharing with. This

is the default method of saving a position. (Keyboard short-cut "Enter")

Public: The position is shared with all broker companies using the position list system (no

keyboard short-cut, select 'Public' from the drop-down list and then press Enter to save).

Note: When saving Shared or Public, only the ship's Cargo Status (CLN, DTY, C/D, LPG or LNG), Open Date and Open Port and Public notes are shared. Private notes and fixtures are never shared.

There are a few scenarios where the updated position of a vessel will be locked. When the position is locked then shared/public position updates from other companies will not affect the open position of the vessel. This section explains how the locking works and when.

The vessels position will remain locked for the period set by your company's administrator (24 hours by default) after the last update under the following scenarios:

- Vessel position privately updated
- Vessel position deleted (keyboard short-cut "Z")



Vessel set as TBN Vessel status

The locking period can be adjusted by your company administrator from the Vessel Sharing page which is accessible under the main actions menu.

#### 5.16. Adopt Vessel Position

The AIS message contains information about the vessels' next destination (i.e. next port of call) along with the ETA. If you want to use this information as the vessels open position, then the keyboard short-cut "Ctrl-Space" will replace the Open Port field with the AIS Destination and the Open Date field with the AIS ETA. This keyboard short-cut works from any View in the Position List as well as from the Updater window.

#### 5.17. Grid Icons

The positions in the grid have the following icons displayable:

- Private update by someone in the user's company
- Shared update by someone in the user's company
- Public update by someone in the user's company
- ◀ Shared or Public update by someone not in the user's company.
- Shared or Public update by someone not in the user's company but at the time of the update the position of the user's company was locked. See section 9.1 for more information.

# 5.18. Deleting a Position

If a ships position needs to be deleted then click the "Z" key on the keyboard. This will remove the Open Date and Open Port of the vessel. Deleting a position saves is privately.

# 5.19. Undo Function

Some of the actions that are performed on the Position List have and "Undo" feature which let's you revert the grid back to its previous state. The actions which have the undo feature enabled are:

- "Delete" Key (hiding vessel)
- "C" Key (Compact List)
- "Z" Key (Delete position)

To undo these actions, press 'Alt-Z' on the keyboard.

## 5.20. Retrieving a Previous Position

If the current position of a vessel is not correct (or if the current position was accidentally deleted) then doubleclicking the previous correct position in the position history grid will bring back the old position of the vessel and put the selected row into edit-mode in case further changes need to be made.



# 5.21. More Filters

The "More Filters" hyperlink below the Age dropdown in the Search Criteria panel contains an additional list of fields which can be used to filter on.



For the min/max fields you can enter just min to search for all ships greater than the value, just max to search for all ships less than the value or enter both to search for the range.

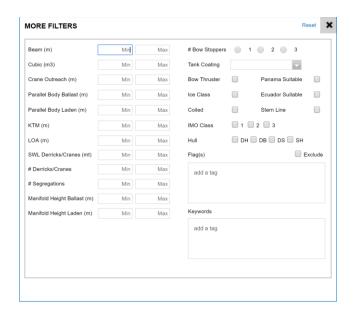
The Keywords field can be used to create a custom list of "tags". By entering the specific keyword for each vessel then you can use the More Filters Keywords to only search for ships matching the tag specified.

# Bow Stoppers will search for ships that have the selected number or greater.

The Hull checkboxes will search for ships that match any of the selected checkboxes.

The IMO Class checkboxes will search for vessels classed in the selected class <u>or higher</u>. I.e. if you select IMO 2 then the results will include IMO 1 vessels. If you select IMO 3 then the results will include IMO 1 and IMO 2 vessels.

For the Flags search, you can tick the 'Exclude' checkbox to exclude the selected flags.



# 5.22. Creating an Empty Position List

In some scenarios, you may wish to create a position list by starting with a blank list. This can be easily accomplished by clicking the Search button without entering any search criteria.

## 5.23. Exporting a list

To export the entire list of vessels on the position list, press the "E" for export key on the keyboard. This will display the below window.



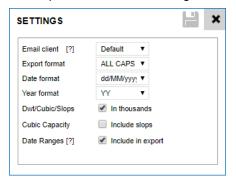
The system will default to the "Standard" format (format drop-down above) but if you wish to setup your own formats then that can be done using the + button. Creating different Export Format will be explained further along in this document.

There are three options for exporting a position list (Output buttons above):

- Text: The Position List is exported as plain text properly spaced using a fixed-font style.
- Data: The Position List is exported as tab delimited which is the best way to copy/paste into Excel.
- Table: The Position List is exported as an html table which is useful when using html supported emails.
- Excel: The Position List is automatically downloaded as an Excel file.



The Settings hyperlink will display below window which is used to apply additional settings to the position list grid and export format. The settings are explained below:



Email client	Some email clients don't work well with our 'Text' output format so select the other options on this drop-down to find the one that works best.				
Export Format	Change export text case between normal and ALLCAPS.				
Date Format	Allows you to select which date format you wish to use for the exported list				
Year Format	Specifies if the Year Built field will display as 2 or 4 digit year. We recommend using 4 digit year if you are frequently using Excel.				
Dwt/Cubic/Slops	Specified if these 3 fields will display in thousands or full number (i.e. "301,123" or "301")				
Cubic Capacity	Tick the 'Include Slops' checkbox to include the slop cubic as part of the Cubic column				
Date Ranges	Open Dates can be specified as a range, for example "Nov 15-25". Ticking this checkbox will include the date range when export the ETA and Open Date fields.				

# 5.24. Sorting

The views can each be sorted individually by clicking the column header in the selected view to sort on that column. It will sort ascending by default, click the column header again to sort descending.

Note: When exporting the position list the sort order will be maintained in the exported list.

## 5.25. Column Selection/Ordering

The column ordering and selection in the Position List and Vessel Specification views can be customized by each individual user. Click the "Columns" option under the Actions menu to the right of the Add Vessel textbox to bring up the Columns Selection/Ordering function. Up to 16 columns can be selected in the view.

# 5.26. Port Call History

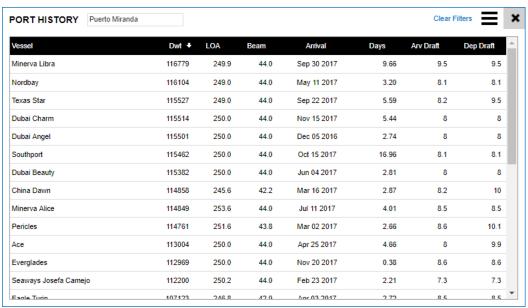
The Port Call History function gives you access to see all vessels that have called a specific port. It is accessible from two places. You can either click the Load hyperlink under the Search Criteria section or you can hover over the Open Port in the Search Results and click it.



	Vessel	Year	Dwt	ETA	Port	Open	Fleet
	Hero	94	104	05/10	Bonaire T	05/10	PDVSA
<b>4</b>	Nereo	93	99	05/10	Puerto Miranda	05/10	PDVSA
	Australian Spirit	04	111	05/15	Linden (1)	05/10	P66
	Stealth Berana	10	115	05/15	Carteret (NJ)	05/10	BERGSHAV
	Recife Knutsen	11	105	05/17	Suape	05/10	FRONAPE
	Madre De Deus	12	105	05/17	Suape	05/10	FRONAPE
	Sao Luiz	13	105	05/18	Madre de Deus	05/10	FRONAPE
	Liberty Bay	14	115	05/20	Los Angeles VLCC	05/10	EXXON

The Port Call History will automatically apply any restrictions you have set in the Search Criteria panel including those set in the More Filters window. To clear all filters to see all vessels that have called the port then click the 'Clear Filters' hyperlink below.





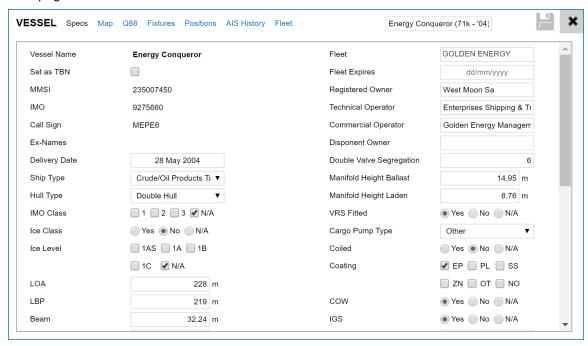
# The Actions menu has three options:

- Add Vessels to Position List: This will add the distinct list of vessels to your current Position List.
- Export to Excel (Last Port Call): Export the list of vessels in the window and the information from the last time the vessel called the port directly to Excel
- Export to Excel (All Port Calls): Exports the list of vessels and all records for when the vessels called the
  port directly to Excel.



# 6. Vessel Details/Vessel Search

To access the details about a vessel you can use the "V" for Vessel shortcut key when a vessel is highlighted in the position list or you can access the page by selecting "Vessel Search" from the Actions menu in the top-right corner of the page.



The Q88 account management team is responsible for updating changes to all the vessel on Q88.com but you have the option to make changes yourself which will then only be reflected in your own account. The only exception to this is the vessel's name which can only be changed by Q88.

The hyperlink along the top of the page give you access to the following sections:

Specs: Lists all the vessels' specifications. From this page you can also update the Fleet the

vessel belongs to.

Map: Map showing current AIS position of the vessel and the port the vessel is open in.

Q88: Questionaire88 of the vessel along with other ship related information.

Fixtures: History of all fixtures for the selected vessel.

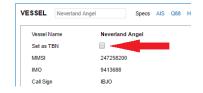
Positions: History of all position updates for the vessel.

AIS History: History of all port calls for the vessel.

Fleet: List of all the ships in the current vessels' fleet.

# 6.1. Setting TBN Vessels

In some cases, it is necessary to add a ship as a TBN to the position list. To set a vessel as TBN select the vessel from the list or add it to the list. Click the "V" shortcut key to open the Vessel Specs page and then click the TBN Vessel checkbox.



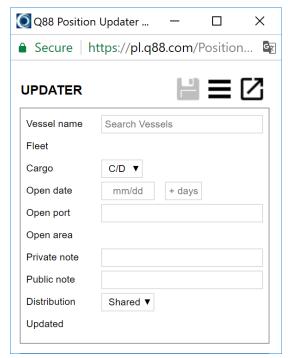


The vessel will then be displayed in the position list as TBN XXXXX, where XXXXX is the Fleet code the ship belongs to. The TBN vessel can only be saved privately and it will remain locked for the period set by your company's administrator (24 hours by default). If another company updates the position after the locking period is over then the vessel will revert to its actual name.

# 7. Position Updater

The Position Updater is the quickest way to update or lookup the position of a vessel. The Position Updater is opened by clicking the compass image in the top-right corner of the page.

The window has been specifically designed to not require the use of the mouse. When opened the focus is automatically set to the Vessel Search textbox. Type the name of the vessel and when highlighted on the list press the Enter key to display it. Tab through the fields just as you would when editing a position in the position list and press enter to save the changes.

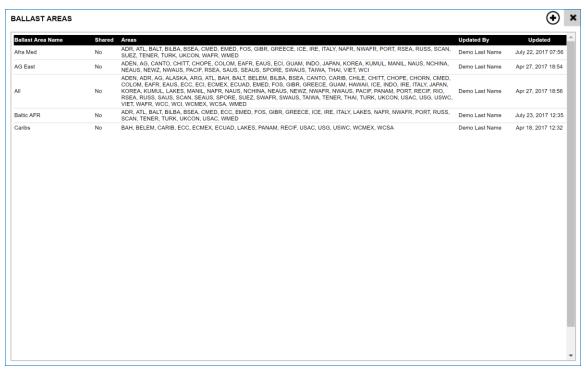


The Position Updater can be expanded to access further information about the vessel. Click the  $\square$  icon to expand the window.

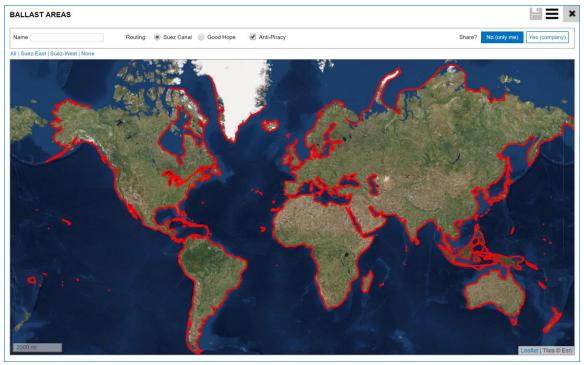


# 8. Ballast Areas

In the Search Criteria section the Ballast drop-down is used to specify which areas to have ships ballast from for the entered Load port or area. You can access this page from the actions menu in the top-right corner of the page.



The page lists all the currently saved Ballast areas. Click the lacktriangle image to create a new Ballast Area.





By default, no areas are selected, i.e. they show in red. To highlight an area, you can either click the red line to turn in green or you can drag an area on the map and all the areas within the drag zone will turn green. You can drag multiple times to select more areas to include in the Ballast Area's you are creating.

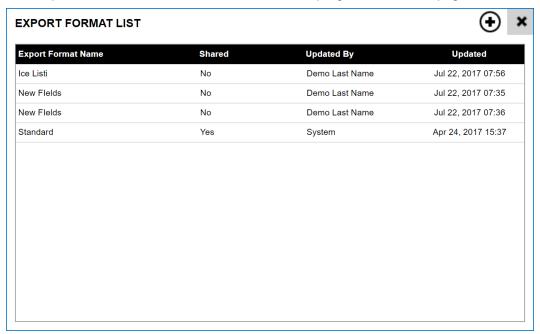
Each Ballast Area entry you save has its own routing options:

Suez/Good Hope – Select if ships should automatically route through Suez or Good Hope Anti-Piracy – Use this checkbox to decide if anti-piracy routing should be enabled or not.

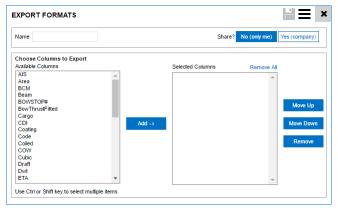
Ballast Areas can be saved personally or shared with the rest of the company.

# 9. Export Formats

When exporting a list, you can setup different export formats depending on the type of list you are creating. To access the list of Export Formats, click the actions menu in the top-right corner of the page.



A "Standard" format is included in all accounts automatically but it can be edited or deleted as needed. Click the 'mage to create a new Export Format.

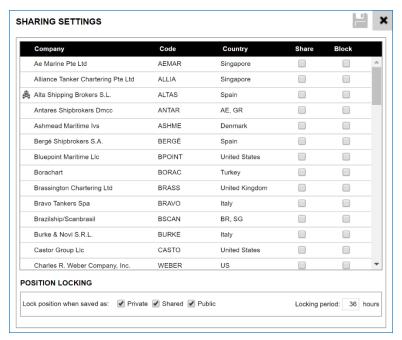


Export Formats can be saved personally or shared with the rest of the company.



# 10. Sharing Settings

One of the most important functions of the system is the ability to share positions with other brokerage companies in the industry. The Sharing Settings for your company is accessible from the Actions menu in the top-right corner of the page.



The checkboxes allow users to enable/disable sharing and blocking.

If the Share checkbox is selected for a company, then any position that is saved as "Shared" will be sent to the company you are sharing with.

If the Block checkbox is selected for a company, then you will block any updates to your account from that company even if the company has setup sharing with you.

The A image next to a company's name indicates that they are not sharing positions with your company.

#### 10.1. Position Locking

When vessel position updates are made there is the option to set a period where that update will remain locked under your account, even if updates are shared from other companies. The Position Locking panel at the bottom of the Sharing Settings page gives you the option to select which update types will be locked. The Locking Period entered in the textbox will set the period during which the record will be locked.

#### **POSITION LOCKING**



During the locking period, any position update share by another company will be ignored but the Updated icon will reflect that an update occurred while the position was locked. This icon is explained in section 4.17.